

M4/PSY 02-EP08B Industrial Practical II

A student will be required to conduct six practical

1. Training needs Identification
2. Corporate Social Responsibility
3. MBTI/ FIRO –B/16 PF
4. Team work exercise
5. Leadership case study
6. Use of role play/ simulation in training
7. Entrepreneurship case study
8. Practical as per suggestion of the teacher

M4/PSY 02-EP08C: Educational Practical II

A student will be required to conduct six practical

1. Effect of reward on learning
2. Problem Children
3. Construction of objective type tests in a school subject
4. Counselling to an adolescent / child for a problem
5. Career Counselling
6. Group Counselling
7. Practical as per suggestion of the teacher

M4/PSY 01-Skill02: Counselling Interview

Unit I

Counselling Vs Interviewing, Goals of Counselling Interview, Attending Behaviour ; Basic to Communication

Unit II

Listening to and observing the client Questions, Encouraging, Paraphrasing and Summarizing

Unit III

Nothing and Reflecting feelings, selecting and structuring skills to need client: How to conduct a complete Interview using only listening skills.

Unit IV

The Skills of confrontation, following, eliciting and reflecting meaning.

Unit V

Influencing skills and strategies.

Books Recommended:

1. Allen E. Ivey (1994) International Interviewing and Counselling Brooks/Cole Publishing Company, Pacific Grove, California
2. George, R.L. and Cristiani, T.S. (1994) Counselling Theory and Practice. New Delhi: Prentice Hall.
3. Gladding, S. (2009) Counselling: A comprehensive profession. New Delhi: Pearson education